

Monthly Sales Bulletin : UNIQLO JAPAN Operations for the Year to August 2022 **(September 1, 2021 - August 31, 2022)**

2021/10/4
 FAST RETAILING CO., LTD.

		% Change Over Previous Year														
		Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Six months to Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Six months to Aug '22	Year to Aug '22
Same Stores + Online Sales (Same Stores 735)	Net Sales	80.9						80.9								80.9
	Customer Numbers	81.0						81.0								81.0
	Average Purchase	99.9						99.9								99.9
Own Stores + Online Sales (Own Stores 779)	Net Sales	80.2						80.2								80.2
	Customer Numbers	80.0						80.0								80.0
	Average Purchase	100.3						100.3								100.3

Data target: UNIQLO Japan directly-run stores (excluding franchise stores)
 Same stores: Directly-run stores that have been in operation for the full business term

Sales Comment for the month of September 2021

Store Openings and Closures

Openings: 7 UNIQLO stores
 Closures: 9 UNIQLO stores

Sales Comment

September 2021 same-store sales including online sales decreased by 19.1% year on year while total sales including online sales decreased by 19.8%. Same-store sales decreased year on year in September. While sales primarily of Fall items proved strong in the early part of the month as the weather turned cooler, sales subsequently struggled after temperatures rose again from the middle of the month onward.

Other Information

At the end of September, a total of six stores remained temporarily closed and 56 stores were operating shorter working hours due to COVID-19. Stores that were either open for fewer hours or temporarily closed have not been excluded from the total number of same stores or own stores in the monthly sales data calculations.